Dräger Medizintechnik

Dräger 2650V/fr MVII

Appendix A2 to Distributor Agreement

between

Dräger Medizintechnik GmbH 23542 Lübeck, Germany

- hereinafter called "Dräger MT" -

and

Life Care Technology S.A.E. Cairo, Egypt

- hereinafter called "Distributor" -

Non-Exclusive Products (Issue: 27 October 1999)

NO. PRODUCT GROUP NAME 7 **Medical Technology** 73 **Emergency Care** (non-exclusive distribution rights for business transactions with other customers than those defined under Prod. No. 73 in Appendix A1) 730 Other Accessories MT-N O₂-Cylinders / Emergency Care Products 731 732 Time-Cycled Short-Term Ventilators 733 **Transport Monitoring** Home Ventilation 734 735 Defibrillator 736 Oxylog 2000 737 Resuscitation Units 738 Training Devices 739 Telecare 793 Spare/Wear and Tear Parts for Emergency Care 799 Spare/Wear and Tear Parts for Non-Dräger Apparatus

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Dräger Medizintechnik

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8	Medical Architectural Systems
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- 842 Compressor Plants
- 843 Vacuum Plants

Operating Theatre Consumable Products of Dräger Australia

- 1. Headwear
- 2. Theatre Protective Apparel
- 3. Surgical Drapes
- 4. Impervious Protective Wear
- 5. Clothing
- 6. Bedding
- 7. Sundry Items

(Product details are available in the current product price list.)

This Appendix A2 is subject to changes as provided in Section 21.3 of the Distributor Agreement.

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Appendix B

Standard Terms and Conditions

que tollowing terms and conditions (thereinafter "Terms") shall apply. Any decognition to on these Ferms shall be subject to the bacfully signed written consent of Dragor Variance which decognite from these Ferms will be blinding only if Dragor Medizintechnik Guidel my terms of the Castoniere which decognite months Ferms will be blinding only if Dragor Medizintechnik Guidel has expressly accepted such decogning terms in ording.

2. Scope
2. Hosse forms shall apple to all deference made and services conferred by Univer Medizm to hard Confell with the exception of construction services.
3. A service of the extension of the extension of the Original Conference of the Original Conference of the Conference of the Original Confere

a secon conference contendent. Acce, 1, 1, 6 and 10 a 1 of these terms shatt also apply.

Lerms of Payment, Set-fill, Right of Retention. The following terms of payment stail apply.

With respect to deliveries completed and services rendered by Brisger Medizintechnik, fould not a foreign country, payment stail for most trought on irreversible letter of credit sented and confirmed by a major forman hank and payable in favour of brigger Vedizin technik (and) upon prevalation of documents at such hank.

Bills of evchange, efterpress and other measured payment will be accepted as conditional payment only. With respect to these types of payment, the date on which the funds are made exactable to Drigger Vedizintechnik Guild shall be described the date of payment.

Instonut charges, collection fews and other charges countered a villapament shall be borne to the Catoonier.

Voes to dit may be accepted undes the claim is uncontested or has been reduced to find, not appealable and genom.

Includes of retention may be accepted only insofar as they relate to the same contract.

In the counter equive evchange parts if legaraturans dataschicite are delivered, 10% of the price of the opini exchange parts if legaraturans dataschicite are delivered, 10% of the price of the opini exchange parts the fax for (1 used 2 structures 2 section).

Shipment, Packing, Passing of Risk, In the absence of an agreement of the contrary, the Castomer shall bear the costs associated with shipment, transportation and queking. The risk shall pose to the Castomer on later than upon dispatch even where freight costs have been gold, partial deliceries have been made, or Delgar Medizintechnik GmbH lass committed the feet for provide other services, such as direct delicery and assembly. If shipment becomes impossible through no fault of Delgar Medizintechnik GmbH, the risk shall pass to the Castomer when notice is given that the articles are read, for shipment, for mole the recurs of the contract of delicery. Delgar Medizintechnik GmbH, the risk shall pass to the Castomer when notice is given that the articles are read, for shipment of mistal and place into operation the article to be delivered, then the risk shall pass to the Castomer when not alternable to Delgar Medizintechnik GmbH, are not put into operation within twelve of 21 plays following written notice that installation is complete, then the risk shall pass to the Castomer following capitration of this deadline. Delgar Medizintechnik, GmbH, are not put into operation within twelve of 21 plays following written notice that installation is complete, then the risk shall pass to the Castomer following expiration of this deadline. Delgar Medizintechnik, GmbH agrees for the duration of this delay.

Delivery and Time of Delivery Weights and dimensions listed in brochures and bid proposals are estimates only. Deager Medizinterbuik GmbH reserves the right to reasonably modify these specifications, design

Medizintechnik Guidd reserves the right to reasonably modify these specifications, design and construction.

In preference to technical standards shall represent merely a description of performance unless thrigher Medizintechnik Guidd expressly sourrants, in the form of a guaranty (Gazantice-pillicitung). Host such technical standards have been net, by promises of the kind must be memortalised in writing at the time fite Contract is concluded. The deadline for deliveres and for rendering services shall not begin for un until the Castonic has furnished all documents, approads no clearances that it is required to procure. Compliance with the deadlines for deliveries and for rendering services standards geometry. Compliance with the deadline for deliveries and for medicines and for the critical for the critical for deliveries and for rendering services shall be reasonably extended for contact. The delivery deadline shall be decurred to have been net when the article for delivery has bed the factory helper the deadline has fallen. The delivery deadline shall be decurred to have been net when the article for delivery and for rendering services shall be reasonably extended for-contactual interested being and for rendering services shall be reasonably extended for-contactual standards and for the services and for the derivery of proformances or service being and for the services and for the services and for the services of a service impossible, in the extended form its duty to discharge the Contract, to case where the delivery deadline is extended to Triger Vedizintechnik Guidi Secured from its duty to discharge the Contract, to ease where the delivery deadline is extended for this extended or Triger Vedizintechnik Guidi is secured from its duty to discharge the Contract, to ease where the delivery deadline is extended or Triger Vedizintechnik Guidi is extended or Triger Vedizintechnik Guidi the contract.

Avoidance of Contract

The Austronous away and count any compensatory damages arising thereform.

Avoidance of Contract

The Austronous away doubt the Contract if overall performance theretonder becomes permanently impossible for Drager Medizintechnik Guidil prior to the transfer of the risk. The same result shaft well if Drager Medizintechnik Guidil becomes subjectively incapable of content at performance. The Calonium may also avoid the Cantract II, with respect to an order for similar articles, it becomes impossible to deliver the quantity needed on a portion of the deliver and the Calonium has a legitimatic interest in receiving a partial delivery. If it has no stock beginned interest, the Castonium interest, receiving a trained delivery, and the Calonium in the Calonium of the Calon

to the cases described in nos. 6.1 and 6.2, no. 10 of these Terms shall govern Dräger Medi Zintes buik GmbH's fiability.

Reservation of Title Heavy Medical Conditivities to any articles deficered and/or installed (the Irager Medical) and delts clinelading future delts) arising from the husiness relations with the trestoner, and regardless of the legal lasts upon which the enforcement thereof stooks have been paid, even when passinents are made on specifically designated receivables. With respect to convent accounts, the retained title shall serve as security for the laborate due Diager Medizinteshuk (ambit, timbit, tim work on a possessing of the Belaticed Goods shall be made under authority of Druger Medizinteshuk (ambit, timbit, tim work on a possessing of the Belaticed Goods shall be made under authority of Druger Medizinteshuk (ambit, Druger Medi

with chip in the products at any given time and any stage of work or processing. Drigor Medicanes built, and I shall not be liable for any payment or insur any obligation with respect to such works or processing.

South the testomer processing.

South the testomer process, affector commingle the Retained Goods with other cleareds not owned to Braze Medizintechnik (mild), the latter shall be consider hopoin ownership in the new property work in the proportion of the invoice value of the Retained Goods to the salm of the color property was processed, if the other commences were the late instances at the line work other property was processed, if the other commences are processed, and are commenced, Resauting the new property created as a result of the processing, afficient of commenced and the other processing of the self-constant of the commenced of the commence

Even after the assignment has been made the Customer will be authorised to collect the seasoigned elainst unless it discontinues at pastment or larger Medizintechnik fundi for obesthis authority to collect. In any case 'Deager Medizintechnik fundi reserves the right to collect the assigned elains itself.

The Customer shall input request provide Daager Medizintechnik fundi for which prompt term indices the names of those to whom it has sold the delicated articles and the payment chints to which the Customer is entitled from the sale and shall survender the documents necessary for culterion.

claims to which the Castomor is critified from the sale and shall survender the documents necessare for collection.

The fastomore shall be authors set and entatled to reset filter lanced Goods pursuant tempory discounts in the properties of the control of the

Notification of Defrets and Asseptance of Delivery
The Castonice shall innocladely cheek all deliveries upon receipt in order to determine
any shortages or whether damages secured during transport. In the event any transport
damages sever, such damages shall be recorded in order to preserve evidence for possible
damages claims against the carrier (postal authority, railway company, furvarding agent,
see).

8.2 An defect in the articles must be claimed within one week after such articles are everleed, unless the relevant detect is not obtains. To occur its right to free regain work, the Gustamer shall notify Drager Medizintechnik fundil of any defective service performance fundediately upon discovery of such defective performance.
8.1 In the event that the Customer is prevented from secuping deficery due to a strike or lock-out, the deadlines for explanate and notification of defects (is described in the preceding paragraph) shall be reasonably extended.

Warranty
Warranty
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Warranty
Warranty
Where new articles delivered or services rendered are defective. Drager Medizintechnik
Guidal provides the following warranty.
The warranty period shall be twelve (12) months. The warranty period shall begin to run
citlere from the date the services have been fully performed or from the date on which the
articles for delivery have been delivered ex works.
Autolikasanding the footgaing, the warranty period for wear and treat parts e.g. motors of
all types, pumps, compresson, as well as for parts need of rubber, plastic, glass and cera
nite shall be six (8) months from the date of delivery ex works.
The warranty on the delivered articles shall be limited to a promise that no defects exist
therein at the time the articles are shipped from Drager Medizintechnik Guidt. The service warranty shall be insided to a promise that no defects exist
therein at the time the articles are shipped from Drager Medizintechnik Guidt. The service warranty shall be misted to a promise that no defects exist
the time the performance of such services backeen accepted.
The warranty shall founds to repair work or substitute delivery fail, the Castomer may at its option either ere
dive particles of the repair work or substitute delivery fail, the Castomer may at its option either ere
diverged to any more extensive chains, on, 10 flues Terms shall govern.

If the Castomer has claimed a remedy under the warranty within the time periods sed forth
in 30, 2.2. Drager Medizintechnik Guidt shall bear all expenses necessary for repair inclosing, but not infinited in, transportations and labour casts. These ceeds shall not be assistant
from the delivery is a location of their than the Castomer's domicite or place of todiverge the delivery and the delivery delivery article in brager Medizintechnik Guidt to a location of their than the Castomer's domicite or place of todiverge the state of the deliver of the delivered article in Drager Medizintechnik Guidt to a location of the than the Castomer's dom

actives.

The warranty shall not extend to natural wear and tear.

It is warranty shall not extend to natural wear and tear.

It is even that Driger Medizinteelmik famild performs any warranty services, the warranty period shall be asspended for the duration in which the Costonier is unable to use the delivered article on account of these articles by Driger Medizinteelmik Guidel.

8.8 If warranty claims, including those for rypair or substitute delivery, are hereby expressly excluded for sevend-hand actives.

9.9 In the event that specially warranted qualifies have not been achieved, the Costonier may assert astudory claims for compressiony damages. Concerning any more extendite claims such as contract reschesion and realitation (Wandelung), reductionin porchase price (Minderung) and right to cure (Nachbesserung) and eight to cure (Nachbesserun

Other Liability

Other Ashibity
Disgret Vedizinter-buik Gruhl) shall be liable for intentional and goesds negligent acts. It
shall also be fiable under the Product Liability (of (Produkhallungsge-clr.) for any posso-nal highry or property damage on the private property of consumers which is caused by de-fects in the delivered article.

fects in the delicered stricle. In the control of t

Copyright
Dräger Medizintechnik Guidd Fhereby reserves without limitation all ownership and copy
rights in drawings, technical documents and offer know-how. No such information may
be disclosed to any third parties without the consent of Dräger Medizintechnik Guidd.

Data Protection
In accordance with § 28 of the Federal Data Protection 3ct (Bandesdatenschutzgesetz),
Dräger Medizintectunik Gubil Leech, product unifer that customer data received in
connection with the business relationship will be processed and stored for Dräger Medizintechnik Gubil's own internal purposes.

Safety Regulations

Safety Regulations. The Castomer studi he responsible for compliance with any national statutes, regulations and safety law provisions (product liability and workplace), in particular with respect to admission, metallation, operation, uninterance and repaired the goods, and agrees to fulfill any and all such criteris. The Castomer studi indemnily Dräger Mediciatechalk famility against any and all claims arising from the Castomer's laiture to observe such provisions.

11. Place of Jurisdiction, Governing Law 11.1 Jurisdiction shall be in Lifters, if the Costomer is either a merchant (Kautmann) as defi-ned in §2.1 et al., that not § 1 of the Commercial Code (Handelsges (June) or "RRP")), a legal entity under public law, or a public tries, However, Deager Wedizintechnik Guildt into at its discretion institute legal pres codings in the const having presidiction in the Costomer's domerk.

than a trivial controller of the problem of the following states of the Federal Republic of Cormans shall govern. The Finded Nations Conventions on Contracts for the International Sale of Cooks shall not apply

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Appendix C to Distributor Agreement

between

Dräger Medizintechnik GmbH 23542 Lübeck, Germany

- hereinafter called "Dräger MT" -

and

Life Care Technology S.A.E. Cairo, Egypt

- hereinafter called "Distributor" -

After-Sales Service

Pursuant to Section 10.1 of the Distributor Agreement the Parties agree to the following provisions on establishing and performing the after-sales service by Distributor in the Territory:

- 1. Distributor shall establish and perform the after-sales service on a non-exclusive basis in the Territory according to the following regulations:
- 1.1 Distributor shall execute after-sales service at its own workshop and on customer's premises by Distributor's field service.
- 1.2 For after-sales service Distributor shall employ qualified service technicians. At least one technician must have sufficient knowledge of English.

Distributor shall inform Dräger MT of the names of its service technicians who are responsible for after-sales service. Distributor shall inform Dräger MT of any resignation and replacement of its qualified service technicians.

1.3 Distributor shall have its qualified service technicians attend all such training courses which are offered by Dräger MT to Distributor and indicated by Dräger MT as essential for Distributor, e.g. if none of Distributor's responsible service technicians has ever attended a training course

concerning the selected Product or if the selected Product has been changed technically.

1.4 Distributor shall provide its service technicians with workshop, working material, tools and measuring instruments indispensable for the service of the Products and according to the specifications of Dräger MT.

As far as such working material, tools and measuring instruments are manufactured or modified specially for Dräger MT, Distributor shall purchase such items only from Dräger MT.

- 1.5 For maintenance and repairs Distributor shall use only original Dräger MT Spare Parts and the consumables recommended by Dräger MT.
- 1.6 Distributor shall maintain at its own cost a stock of spare parts which are necessary for the service of the Products. The stock range must take into account the types and quantities of the Products which have been distributed in the Territory and the recommendations of DrägerService, Lübeck.
- 1.7 Distributor shall adhere to Dräger MT's "General Instructions on Establishing and Performing the After-Sales Service".
- Dräger MT shall arrange training courses for the service technicians of Distributor in Lübeck, in the country of Seller, in the Territory or in any other country nearby the Territory whatever Dräger MT decides in its own discretion. Subject of the training courses shall be installation and after-sales service of single Products. The training courses shall be held in English.

Training fees and, if the training course is not held in Lübeck, travelling expenses and cost for boarding and lodging of the Dräger MT training manager and expenses for transportation of equipment shall be borne proportionally by the participating distributors.

Travelling expenses, cost for boarding and lodging and all other expenses of its participating service technicians shall be borne by Distributor.

3. For each Product Dräger MT will submit to Distributor against payment guidelines and instructions for after-sales service laid down in separate service documents in English. Dräger MT will decide in its own discretion on the kind of transmission (paper, micro film, CD ROM, databank/e.g. Lotus Notes, video clips etc.).

Service documents and other technical documents of Dräger MT shall be treated as confidential information which shall be used by Distributor only within the scope of this Distributor Agreement. Distributor shall not disclose

any such documents to third parties and shall not submit copies or excerpts of any such documents to third parties.

Service-documents and other technical documents of Dräger MT remain Dräger MT's property and shall be returned to Dräger MT immediately upon expiration of the Distributor Agreement.

For the performance of after-sales service of Products supplied into the Territory Distributor shall follow the service-documents and all other submitted technical documents and shall observe all information of the training courses.

- 4. Distributor shall perform after-sales service to the following extent:
- 4.1 Distributor shall, according to Seller's specifications, undertake the assembling, setting to work, testing, commissioning and handing-over of the Products supplied by Seller into the Territory and shall execute the training of the user and customer regarding the proper handling of such Products.

Distributor's labour and travelling cost shall be considered discharged by the discount or net price allowance as per Section 6.1 of the Distributor Agreement or by the commission allowance as per Section 7.2 or Section 7.4 of the Distributor Agreement.

However, if Distributor has not received any commission for direct supplies of Non-Exclusive Products, Distributor shall undertake all such services upon Seller's written order against reimbursement of Distributor's cost.

4.2 For Products supplied by Seller to Distributor, Distributor shall undertake all warranty services.

Distributor's labour and travelling cost shall be considered discharged by the discount or net price allowance as per Section 6.1 of the Distributor Agreement. However, during the warranty period agreed upon between Seller and Distributor, Seller shall deliver the Dräger MT Spare Parts for such repairs free of charge. The defective parts shall be kept available for Dräger MT.

4.3 In case of direct supplies according to Section 7.1 or Section 7.3 of the Distributor Agreement Distributor shall undertake all warranty services.

Distributor's labour and travelling cost shall be considered discharged by the commission allowance as per Section 7.2 or Section 7.4 of the Distributor Agreement. However, during the warranty period agreed upon between Seller and the customer, Seller shall deliver the Dräger Spare Parts for such repairs free of charge. The defective parts shall be kept available for Seller.

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However, if Distributor has not received any commission for direct supplies of Non-Exclusive Products, Distributor shall undertake all warranty services upon Seller's written order against reimbursement of Distributor's cost.

- 4.4 In all other cases Distributor shall perform inspections, maintenance and repairs of the Products in the Territory by individual orders of its customers and for account of its customers.
- In case of Product recall actions or corrective actions made by Seller, Distributor shall perform all services in the Territory as instructed by Seller and shall inform Seller in writing about completion of its service. For such services Seller shall bear the actual net labour and travelling cost and shall deliver the Dräger MT Spare Parts free of charge. The defective parts shall be kept available for Seller.
- •5. Distributor shall inform Seller on the respective form letter of Seller about each case of defect occurring during the warranty period agreed upon between Seller and Distributor.
- 6. Distributor shall strictly adhere to Drager MT's instructions "Immediate Reporting of Customer Complaints" and "Warranty Claims".
- 7. After prior announcement to Distributor Dräger MT shall be granted free access to Distributor's workshops and other service premises and Distributor shall assist Dräger MT in obtaining information about the efficiency of Distributor's after-sales service.

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Drager Medizintechnik GmbH

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Cairo,(4.) [1.1.]

Life Care Technology S.A.E.

2651V/fr

Lübeck.

Dräger Medizintechnik



Appendix D to Distributor Agreement

between

Dräger Medizintechnik GmbH 23542 Lübeck, Germany

- hereinafter called "Dräger MT" -

and

Life Care Technology S.A.E. Cairo, Egypt

- hereinafter called "Distributor" -

<u>Dräger Affiliates and their Products</u> (Issue: 27 October 1999)

"Dräger Affiliates" shall mean the companies of the Dräger-Group as set forth in this Appendix D, from whom Distributor shall order and purchase the following Products under the conditions of the Distributor Agreement and its Appendices A1, A2 and C.

"Seller" or "Sellers" shall mean Dräger MT and Dräger Affiliates jointly or severally.

As per Section 3 of the Distributor Agreement Dräger MT directs Distributor as follows:

1. From N.A.D., Inc.

3135 Quarry Road Telford, PA 18969

USA

Tel.: (* 1) 2 15 / 7 21 54 00

Fax: (* 1) 2 15 / 7 21 95 61

Distributor shall order and purchase all NAD Medical Products.

Dräger Medizintechnik

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2. From Draeger Ltd.

Medical Division

The Willows, Mark Road

Hemel Hempstead

Herts. HP2 7BW

Great Britain

Tel.: (* 44) 14 42 / 21 35 42

Fax: (* 44) 14 42 / 24 03 27

Distributor shall order and purchase the following Products:

8 <u>Medical Architectural Systems</u>

- 87 British Standard Gas Management Systems (GB)
- 871 Cylinder Manifolds (GB)
- 872 Compressed Plants (GB)
- 873 Vacuum Plants (GB)
- 874 Distribution Systems (GB)
- Warning and Monitoring Systems (GB)
- 876 Suction Systems (GB)
- 877 Wall Outlets (GB)
- 878 Wall Rail and Accessories (GB)
- Spare/Wear/Tear Parts for British Standard Gas Management Systems (GB)
- 3. From Physio B.V.

Hulswitweg 8

2031 BG Haarlem

The Netherlands

Tel.: (* 31) 23 / 553 14 14

Fax: (* 31) 23 / 553 14 37

Distributor shall order and purchase the Products No. 774.

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Dräger Medizintechnik

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4. From Dräger Australia Pty. Ltd.
3 Ferntree Place
Notting Hill, Vic. 3168
Australia

Tel.: (* 61) 3 / 92 65 50 00 Fax: (* 61) 3 / 92 65 50 95

Distributor shall order and purchase all Operating Theatre Consumable Products made by Dräger Australia.

This Appendix D is subject to changes as provided in Section 21.4 of the Distributor Agreement.

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No. 393 of notary's document register for the year 1999

This is to certify, that

- 1 Holder of special authority Thomas Will,
- 2. Holder of special authority Reinhard Frick, business adress: Moislinger Allee 53-55, 23558 Lübeck, Germany, all known to me -, on this day in my presence have signed this document, in testimony whereof I have hereunto set my hand and affixed the notarial Seal of Office.

The Notary asked the Appearer whether he or any member of his firm had acted in the matter which is the subject of this instrument, except in a notarial capacity. The Appearer replied in the negative.

Due to my inspection of the Companies' Register at the local court of Lübeck, Registration No. HRB 4096, from November 18, 1999, I herewith certify that the above mentioned gentlemen are entitled to jointly represent Dräger Medizintechnik GmbH in 23558 Lübeck, Moislinger Allee 53-55.

Lübeck, November 29, 1999

Notary

Kostenrechnung

ieschanner 5.000,00 DM

 Gebühr §§ 141
 2. 45 KostO
 20,00 DM

 Zusatzgebühr § 3
 20,00 DM

 Gebühr § 150
 25,00 DM

 Mehrwertsteuer 160
 \$ 151 a
 10,40 DM

 Summe
 75,40 DM

Notar

Die Echtheit vorstehender Unterschüft des

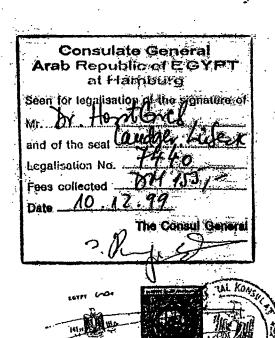
Notors Gunther Willand

und die Echtheit des beigedrückten Dienst--stempole-Dienstriagels worden hiermit bestätigt. Zugleich wird bescheinigt, daß der Vorgenonnte zur Vornahme der Amtshendlung befugt war.

Lübeck, den O. Dezember 1999 Der Präsident des Landgerichts Lübeck In Vertrelung

> A. Harre fred. (Dr. Horst Greb)





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Sales and Technical Assistance Agreement

between

Life Care Technology S.A.E. 13 El Khalifa El Wathek Nasr City - Cairo Egypt

- hereinafter called "LCT" -

and

Dräger Medizintechnik GmbH Moislinger Allee 53 - 55 23542 Lübeck Germany

- hereinafter called "Dräger MT" -
- LCT and Dräger MT together hereinafter called "the Parties" -

Preamble

Dräger MT has a long-standing tradition of manufacturing medical products and has experience in world-wide sales and after-sales service of medical products.

LCT is distributor of medical products and has been appointed by Dräger MT as its exclusive distributor for Dräger Medical Products in Egypt.

LCT desires to receive from Dräger MT assistance in business management, marketing, sales performance, installation, and after-sales service of medical products, especially Dräger Medical Products, and Dräger MT is willing to grant such assistance to LCT on the terms and conditions set forth below in this Agreement.

NOW, THEREFORE, the Parties have agreed as follows:

1. <u>Sales and Technical Assistance and Consultancy Services of Dräger MT</u>

Dräger MT shall consult, assist and advise LCT in the following matters regarding sales and technical service of medical products:

1.1 <u>Business Management</u>

- management and control of business
- organisation of business units (sales and service etc.)
- selection and development of managers
- human resources management
- drafting of business plans

1.2 Finance

- principles of accounting, controlling and reporting system
- financing methods (loan, leasing, international aid programmes etc.)
- contacts to financing institutes and aid organisation
- working out budgets

1.3 Marketing and Sales Performance

- research on market situation and competition
- advertising medical products in appropriate media
- design of sales brochures and technical information material for different customer groups
- design of letter heads
- outfit of a showroom
- participation in exhibitions and congresses
- identification of potential customers and projects with respect to different medical products
- sales strategies and planning of sales activities
- organisation of meetings with potential customers, planning of negotiations with potential customers and demonstration of products
- preparation of sales forecast

1.4 Order and Contract Management

- finding and calculation of market prices
- preparation of quotations
- order generating and processing
- standard condition for supplies, installation and technical service (inspection, single repair, comprehensive maintenance etc.)
- keeping records of deliveries (date of dispatch, location, customer, product no. and serial no.)

1.5 <u>Technical Service regarding Supply of Medical Products</u>

- assembly and installation
- setting to work and testing
- handing-over of the products and training of the user

1.6 Special Tasks regarding Fixed Installed Medical Gas Supply Systems

- planning and engineering
- purchase of material according to Dräger quality standards
- installation
- supervising
- documentation
- testing and commissioning
- training of the user

1.7 <u>Technical Service</u>

- furnishing the workshop
- purchase of working material, tools, measuring and test equipment according to Dräger standards
- inspection according to Dräger test cards
- repairs and comprehensive maintenance services

1.8 <u>Training Centre</u>

- training of sales managers and engineers of Dräger distributors
- training of hospital engineers for first line repair service

1.9 Services and Management in the Field of Medical Care and Hospital Projects

1.10 Maintaining a Stock

- setting the requirements for a stock of products (for demonstration purposes, urgent deliveries etc.) and spare parts (quantity and types, conditions for delicate parts like plastic, rubber etc.)
- drafting and keeping inventory lists

2. <u>Methods of Services</u>

Dräger MT shall render its consultancy and assistance services to LCT by the following methods:

2.1 Dräger MT shall arrange training courses for the sales managers and the service technicians of LCT in Cairo or in Lübeck.

If the training course is held in Lübeck, LCT shall bear the travelling expenses, cost for boarding and lodging and other expenses of its participating sales managers and technicians.

- Training managers, sales managers or service engineers of Dräger MT shall be present in Egypt for approximately 48 working days per calendar year in order to render consultancy and assistance services to LCT (i. e. approximately 20 days for technical service, 20 days for sales support and 8 days for business management).
- 2.3 Dräger MT shall submit to LCT sales and technical service documents in English (e. g. Dräger quality standards, Dräger guidelines and instructions for installation and after-sales service, Dräger management guidelines and principles of accounting and reporting).
- 2.4 Dräger MT is entitled to render the consultancy and assistance services through other companies of the Dräger Group

(e. g. NAD Inc. (USA)

Draeger Ltd. (UK)

Dräger TGM GmbH (Germany)

DrägerForum GmbH (Germany)

for US-made anaesthesia equipment, for medical gas supply systems according to British Standard, for medical care and hospital management, for management training)

3. Fees and Payment

- In consideration of the consultancy and assistance services rendered by Dräger MT to LCT and in consideration of Dräger MT's grant of the right to use the know-how contained in advices and information transferred orally or in writing by Dräger MT to LCT in order to operate the business and technical services according to Dräger MT's advices, information and documents, LCT shall pay to Dräger MT the following fees:
- 3.1.1 a basic fee of 2 % of LCT's total gross revenue,

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- 6 -

3.1.2 an incentive fee of ______ of the net profit before tax which exceeds _____ of the total annual profit of LCT (before deduction of Egyptian taxes on profit), i. e.:

LCT's total calculation basis für the incentive fee is the following profit the following profit

3.2 LCT shall make payment

- of the basic fee

until 31 July and 31 January of each year for the

preceding calendar half year; and

of the incentive fee

until 31 January of each year for the preceding calendar year.

4. Responsibilities and Obligations of LCT

4.1 LCT shall employ qualified general manager, sales managers and service technicians who must have sufficient knowledge of English.

LCT shall have its general manager, sales manager and service technicians attend all such training courses which are offered by Dräger MT to LCT and indicated by Dräger MT as essential for LCT.

- 4.3 LCT shall take care that its general manager, sales managers and service technicians are present whenever it is required by Dräger MT during the visit of its representatives in Egypt (after having given prior announcement of the names of LCT's staff members).
- After prior announcement to LCT Dräger MT shall be granted free access to LCT's premises and workshop and LCT shall assist Dräger MT in obtaining information about the efficiency of LCT's sales efforts and technical service.

- 4.5 LCT shall follow the advices of Dräger MT and shall observe all information given by Dräger MT, whenever it is indicated by Dräger MT as essential for successful business of LCT.
- 4.6 LCT shall not do or omit to do any task which may in the opinion of Dräger MT damage or conflict with the interests of the business or other distributors of Dräger MT.
- 4.7 LCT shall observe the range of prices recommended by Dräger MT.

5. <u>Business Plan, Budget and Reports</u>

LCT shall adhere to Dräger's Business Plan and Budget Procedures and to Dräger's monthly and quarterly Reporting System.

6. <u>Liability of Dräger MT</u>

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- 6.1 LCT acknowledges that Dräger MT has based its advices and recommendations for business management, marketing and sales support on experience actually obtained tin its long standing practice but Dräger MT does not give any guarantee or warranty with regard to the matters as contemplated in Section 1 or generally in connection with the sales and service volume and its profitability or any other aspect of the business.
- Regarding the technical advice, assistance and know-how, given by Dräger MT to LCT for installation and technical service of Dräger Medical Products, Dräger MT warrants that such technical information and know-how is sufficient to perform the installation and service of Dräger Medical Products. Such warranty is limited to completion of missing technical documents and to correction of errors in the technical documents with the exclusion of any other direct or indirect liability of Dräger MT.

7. Confidentiality

LCT hereby acknowledges that the advices and all information, knowledge and know-how related to the consultancy and assistance services as per Section 1, information of the distribution and service net work of Dräger MT and trade secrets of the Dräger Group (given by Dräger MT to LCT orally or in writing) is of a strictly confidential nature and accordingly LCT shall preserve in strict confidence all such information and know-how and shall refrain from disclosing it to third parties during the period of this Agreement and any time after expiry of this Agreement.

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8. Period of this Agreement

- This Agreement shall come into effect immediately after it has been signed by both Parties and it shall continue until 31 December 2003. Thereafter it shall continue from year to year unless terminated by one of the Parties to the end of a calendar year with a 6 months notice. First notice of termination may be given until 30 June 2003 with effect on 31 December 2003.
- 8.2 Notwithstanding Section 8.1, Dräger MT is entitled to terminate this Agreement with a 30 days notice upon occurrence of the following events:
- 8.2.1 LCT has failed to receive the governmental approval in Egypt concerning its activities for Dräger Medical Products as importer, distributor (e.g. S 14 Form), installation and engineering company and service workshop until 1 January 2000 or LCT has failed to commence its business until 1 January 2000.
- 8.2.2 LCT has failed to operate its business according to Dräger MT's advices, consultancy and assistance services which have been indicated by Dräger MT as essential as contemplated in Sections 4.5 and 4.7, and such failure has not been resolved by LCT within 45 days after written notice thereof is given to LCT.
- 8.2.3 LCT has failed to pay the fees as per Section 3, and such failure has not been resolved by LCT within 30 days after written notice thereof is given to LCT.
- 8.2.4 LCT has failed to submit to Dräger MT in a timely manner any of the accountings, reports or management information as required under Section 5, and such failure has not been resolved by LCT within 30 days after written notice thereof is given to LCT.
- 8.3 Notwithstanding Section 8.1, both Parties are entitled to terminate this Agreement with a 30 days notice upon occurrence of the following events:
- 8.3.1 The other Party has committed any material breach of its obligations hereunder (other than defaults addressed in Section 8.2) and such breach is not resolved within 45 days after written notice thereof is given to the Party in breach of this Agreement.
- 8.3.2 Either Party has adjudged a bankrupt, or has a receiver appointed in respect of its assets or shall make any arrangement or composition with its creditors or shall be wound up, whether voluntarily or compulsorily, or make a general assignment for the benefit of creditors.
- 8.4 The notice of termination shall be given be registered mail.

8.5 Notwithstanding Section 8.1 this Agreement shall be terminated automatically upon termination of the Distributor Agreement between Dräger MT and LCT.

9. Return of Information Material

Immediately after expiration of this Agreement LCT shall return to Dräger MT all samples, specifications, drawings, test schedules, technical information, management information, sales brochures and literature and all other data which LCT has received from Dräger MT or from any other company of the Dräger Group in relation to this Agreement and which are not meant for submission to third parties. In respect of such information and materials LCT has no right of retention.

10. <u>Miscellaneous</u>

- 10.1 It is hereby expressly agreed between the Parties that each of the obligations and restrictions contained in this Agreement is fair and reasonable and does not unreasonably interfere with the freedom of action of any of the Parties and that both Parties who into this Agreement with the full knowledge of all the provisions hereof.
- 10.2 All modifications and amendments to this Agreement must be in writing.
- 10.3 This Agreement and the rights hereby granted and the obligations hereby stated are not assignable or in any manner transferable to any third party.
- In the event any of the provisions of this Agreement become invalid or unenforceable for legal reasons, the validity of the remaining provisions shall not be affected. The Parties undertake to replace such invalid or unenforceable provision in a way that best meets the commercial intentions of this Agreement.

11. Applicable Law

This Agreement shall be governed, construed and interpreted in accordance with the German laws.

12. Arbitration

All disputes arising in connection with this present Agreement shall be exclusively and finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by three Arbitrators appointed in accordance with the said Rules.

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The award shall be in writing and shall contain the reasons for the decision.

The language of the arbitration proceeding shall be English.

The arbitration proceeding shall be held in Cairo, Egypt.

Lübeck, 2 7. 0kt, 99

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Dräger Medizintechnik Grabit

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Cairo, ...4/11/199

Life Care Technology S.A.E.

S.A.E

Case 1:07-cv-02799-MGC Document 4-3 Filed 04/17/2007 Page 24 of 40

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1249V/ctb 21/01/00 0

First Amendment to the Distributor Agreement signed on 27/10/99 and 04/11/1999

between

Dräger Medizintechnik GmbH
Moislinger Allee 53 - 55
23542 Lübeck
Germany

- hereinafter called "Dräger MT" -

and

Life Care Technology S.A.E.

13 El Khalifa El Wathek

Nasr City - Cairo

Egypt

- hereinafter called "Distributor" -
- both Dräger MT and Distributor together hereinafter called "the Parties" -

The Parties wish to amend the Distributor Agreement as follows and Drager MT agrees to these amendments:

Clause 7.2.2 shall be replaced by the following wording:

7.2.2 In any case the total commission for arranged direct supplies into the Territory shall be % on invoiced prices. The commission shall be paid in EURO.

Clause 22 shall be amended and shall read:

- 22. **Modifications and Amendments**
- All modifications and amendments to this Agreement and its Appendices 22.1 must be in writing.
- Drager MT shall inform the Egyptian Consulate in Hamburg, Germany, of 22.2 any modification or amendment to this Agreement.

All other provisions of the Distributor Agreement shall remain unchanged.

Lübeck.

Dräger Medizintechnik

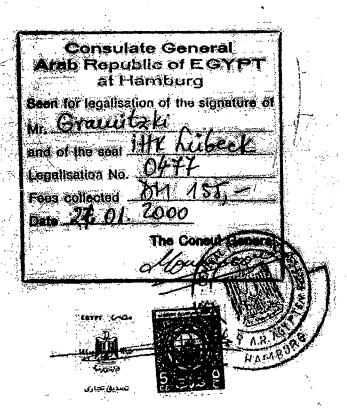
HANDELSKAMMER

Wir beglaubigen die vorstehende in Unterschifft / en

Lübeck,d 26, Jan. 2000

Industrie- und Handelskammer zu Lübeck

I. A. H. Gramitzki



Case 1:07-cv-02799-MGC Document 4-3 Filed 04/17/2007 Page 28 of 40

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CERTIFICATE OF ACCURACY

TRANSLATION
From Arabic to English

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Mohamadou Issa Bello

- I am an attorney by profession and have 3 years experience in translating Arabic to English and English to Arabic. I received an L.L.B. Degree in Law from Law School – AlAzhar University in June 2004.
- 2) I am thoroughly conversant in both the Arabic and English languages.
- 3) I have carefully made the attached translation from the attached original document written in Arabic.
- 4) The attached translation is a true and correct English translation of such original document, to the best of my knowledge and belief.

Dated: 27 March, 2007

Mohamadou Issa Bello

Hohamadou Belle

وز لأة التجارة و الصناعة مطلعة التسجيل التجوى الإدارة العامة السجل التجارى مكتب مجل تجارى القاهرة	ا المناهبين الم	(1) (1) (1) (2) (2) (2) (2) (3) (4) (4) (5) (5) (6) (7) (7) (7) (8) (8) (8) (8) (8) (8) (8) (8) (8) (8	
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تابع الثلاث البيئة في الصفحة السابقة

Ministry of Commerce and Industry Commercial Registration Department General Administration for Commercial Registry Commercial Registry office for Cairo Governorate

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Exact copy of the Commercial Registry No. 286521 Scrial No. of the entity: 521003911 - Page ¼ [(Sic) 1/3] 3 December 2006 12:09:05

(1) (A)Deposit number (B)Deposit date (C)Registration number in the commercial registry (D)Deposit number of renewal request (E)Date of filing renewal request (F) Renewal date	(A) 1- Commercial name Commercial mark 3- Name which the merchant practices his commerce. (B) 1- Type of the company Name of the company its name or name of the co-operative society 3- Commercial brand (c) Commercial brand of the branch	agency in Arab Republic of Egypt, his date and place of birth and his nationality (if the general head quarter of the company is abroad).	
1- (A) a. 19104 b. 17/12/1994 c. 286521 (2) a. 70 b. 3/1/2000	(B) A Joint Stock company Law No.159 of 81 and its regulation 1307(D) 1994 signature is authenticated. 1-Medequip Co. for Trade & Contracting (S.A.E).	Farouk Abdel Sameie Hassan Mohamed 12/11/19 (El-Menia, Egypt) a member in the board of direct shall continue for five years, and he has the right signing on behalf of the company separate of the Chairman and any of the delegated members of the company separate of the co	

Continued (3) (D)

(1)

Michel Raymond Michel Lakah 26/5/1968 (Cairo, Egypt) Vice-Chairman and a Managing Director.

Ramy Raymond Michel Lakah 10/11/1963 (Cairo, Egypt) Chairman and a Managing Director.

Both of Mr. Ramy Raymond Michel Lakah (Chairman and a Managing Director) & Michael Raymond Michel Lakah (Vice-Chairman and a Managing Director) have the right to sign solely on behalf of the company at the banks.

They also have the right to sign on the building sale & purchase contracts in the name of the company and for the purpose of the company before the Real Estate and Authentication Department, the Official authorities and the Public Sector and Private Sector business, in addition to signing on the banking and credit facilities . Each of the said persons has the right to delegate any other person to perform all or any of the above.

Farouk AbdelSameie Hassan Mohamed 12/11/1943 (El-Menia, Egypt) (Member of the Board of Directors).

Continued (3) (D)

(6)

Ramy Raymond Michel Lakah 10/11/1963 (Cairo – Egypt) (Chairman)

Delegating each of / (1) Mohamed Belal Al-Sayed Ali Al-Debag, (2) Lotfy Entewan Lotfy (3) Wageeh Shokry Yonan, to sign on behalf of the company at Cairo Paris Bank, Heliopolis branch.

Secondly: They also have the right of signing separately on behalf of the company for all of the contracts of the banking and credit facilities and mortgage and for the procedures related to them at Cairo-Paris Bank, Heliopolis Branch.

Continued (3) (D)
(7) Ramy Raymond Michel Lakah 10/11/1963 (Cairo-Egypt) (Chairman).
Delegating Mr. Hany Raymod Michel Lakah for receiving all of the cheques issued for the favor of Medex Co. for Trading & Contracting S.A.E, issued by the Armed Forces, the police Department, and by all of the governmental Authorities.
Continued (3) (D)
(8) Ramy Raymond Michel Lakah 10/11/1963 (Cairo-Egypt) (Chairman and a Managing Director).
Acceptance of the company becoming a subsidiary of the International Co. for Investments ((L.K.H) Group S.A.E, commercial Registry No. 318697 (Cairo)

	,	
(A) Type of commerce Or (B) Purpose of establishing the company or co- operative society.	1. Date which the merchant starts his commercial works in Arab Republic of Egypt. 2. Date of license for practicing the commerce. (B) Date of starting the company, date of its termination and date of license for practicing the commerce or approval of investment authority. (C) Date of inaugurating the branch or the agency.	(A) Address of the head quarter. (B) Address of the general center of the company or co-operative society. (C) Number of registering the head quarter or the general center (in case of registering the branch)
(4)	(5)	(6)
(B)Contracting in general. Specially supply of Turn Key Equipped hospitals - Import and agents and local sale, Marketing, and Distribution – Maintenance and training-Offering the technical - Trading advice within the company objects, and the company has been allowed to have a benefit or to participate in any manner, with companies doing business in similar fields, or with companies which may help it to achieve its objects whether in Egypt or abroad. The company is allowed to take part in these works or to be affiliated to them according to the regulation of the law and its Executive Regulation.	(B) 25 years from 13/12/1994 to 12/12/2019	(B) 68 Al-Merghany, Apt. No. 16, Heliopolis, Cairo. (B) (4) 1.Ahmed Ismail St., at the back of Sheraton-Heliopolis Hotel, Heliopolis, Cairo.

(A) Addresses of branches and agencies followed to the head quarter or general center. (B) Address of the branch or agency (in case of registering the branch or agency)	(A) Authorized Representatives (B) Manager of branch or agency (name and title of each of them, his date and place of birth and his nationality).	 (A) Amount of the invested capital in the head quarter of the merchant, branches and agencies followed to him. (B) Amount of capital of the company or cooperative society. 1- Amount of money paid. 2- Amounts of money which the partners committed paying them. 3- Amount of quota of silent partners. 4- Amount of material quotas (if found). (C) Indebted branch balance to the general position of the company. (9) 	(A) Locations which were for the merchant previously. (B) Locations which are for him. 1- In the circle of the same office. 2- In the circle of other offices.
(B) (3) 25, Victor Emmanuel St., Apt.901, Somoha, Sidi Gaber, Alexandria.	(D) (3) Mr. Mohamed Ali Hamza, Cairo, Egypt (Branch Manager)	(B) The amount of which the partners committed to pay is 187,500 LE The paid amount is 62500LE The issued capital is 250,000 LE The authorized capital is20,000,000LE (b) (2) The paid amount is 250000LE (B) (3) The paid amount is 20000000LE The paid amount is 20000000LE The issued capital is 20000000LE The issued capital is 20000000LE (B) (5) The authorized capital 20000000LE The paid amount is 80000000LE The issued capital 80000000LE The issued capital 80000000LE The issued capital 80000000LE The issued capital 80000000LE	-

Registration No: (a) Trade marks (b) B- Patents C- Industrial drawings and forms	A) Financial system which marriage got in accordance with it. B) Commercial nationalism. C) Each contract obligates freeing of the company or laying it under settlement.	Remarks 1) Rules and resolutions issued for the signature of confiscation upon the merchant or by appointing the responsible and representatives for the absent or by separating them or by raising the confiscation. B) Rules and orders concerning bankruptcy. C) Rules of re-consideration. D) Rules issued with divorce, bodily or financial separation and resolutions issued by giving the permission to the merchant with merchandising, canceling or restricting it. E) Rules of dismissing the partners or isolating the managers and rules of freeing the companies or voiding them and appointing the settlers or separating them. F) Statements concerning sale of commercial location or mortgaging it in accordance with the law No. 11 for the year 1940.	Margin
(11)	(12)	(13)	(14)
-	-	(B) Deposited under no. 19104 dated 17/12/1994, in case no. 637 dated 1/1/2001 (the date of the Judgment which ordered that), each of Ramy Raymond Lakah, his wife, his two underage daughters, Michel Raymond Lakah & his wife, and his two sons were restrained from transacting or disposing of any of their properties whether in their real estate, movable, or monies 20010131	1. 3665 14/3/1995 2. 2900 2/3/1996 3. 6273 24/4/1996 4. 775 18/2/1998 5. 873 30/3/1998 6. 3353 29/7/1998 7. 3763 17/8/1998 8. 6294 19/12/1998 9. 3809 13/7/1999 10. 4238 3/8/1999 11. 4937 9/9/1999 12. 1111 1/1/2000 13. 70 3/1/2000

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Continued (No. 3(D)

Ramy Raymond Michel Lakah 10/11/1963 (Cairo, Egypt) (chairman). The company is managed by aboard of at least 3 members, at most 15 members may be elected by the General Assembly, provided that each member must have a value of shares of at least 5000 LE (five thousand LE). It is allowed, by a decision of the board of directors, to have at most two members of experience to be appointed to the board of directors, who do not own shares provided that the General Assembly to confirm them in its first following session.

Continued (No. 3) (D)

Michael Raymond Michel Lakah 26/5/1968 (Cairo - Egypt) (vice chairman, and a

Managing Director).

Samy Philip Totongy 2/5/1959(Cairo - Egypt)(vice chairman, and a Managing Director). Ramy Raymond Michel Lakah 10/11/1963 (Cairo - Egypt)(chairman, and a Managing Director). Provided that each of Mr. Ramy Raymond Michel Lakah (chairman) and Mr. Michel Raymond Lakah (vice chairman, and a Managing Director), Mr. Samy Philip Totongy) (vice chairman, and a Managing Director), Mr. Rafeek Michel Shehata (a Managing Director), Mr. Mohamed Belal Al-Sayed Ali, and Mr. Ramy Moustafa Fadel have the right to sign on the behalf of the company but not at the banks and they have the right to sign on the sales & purchases contracts in the name of the company within the scope of the company objects and in the Real Estate Registration and Authentication Department, Official governmental authorities, non governmental, and the public and private sectors. They also have the right to sign on banking and credit facilities contracts and mortgages. Each of the said persons has the right to delegate any other person to perform the aforementioned in full or in part.

Rafeek Michel Shehata 4/10/1963 Cairo-Egypt, a delegated member.

George Shawky Farag 10/2/1962 Egypt a member of the board.

Hala Mohamed Foad Al-Fooly (Egypt)a member of the board

Mona Mohamed Abdel Gawad (Egypt) a member of the board

Amgad Zarif Ibrahim 13/1/1959(Egypt) a member of the board

Wageeh Shokry Barakat 26/8/1961(Cairo, Egypt) a member of the board.

Ameer Reda Abdel Messiah 29/8/1958(Egypt) a member of the board

Sherif Nageeb Shaerawy (Egypt) a member of the board

Farouk Abdel Samea Hassan Mohammed 12/11/1943 (El-Menia, Egypt) a member of

the board: Accepted his resignation

(D)

(11)

Samy Philip Totongy 2/5/1959(Cairo – Egypt)(vice chairman, and a Managing Director)
Michel Raymond Michel Lakah 26/5/1968 (Cairo – Egypt) (vice chairman, and a
Managing Director

Ramy Raymond Michel Lakah 10/11/1963 (Cairo – Egypt) (chairman, and a Managing Director), Mr. Michel Raymond Lakah (vice chairman and a Managing Director), Mr. Samy Philip Totongy (vice chairman and a Managing Director), and Mr. Rafeek Michel Shehata (Managing Director) are exclusively authorized to sign on behalf of the company at the all of the banks and they also have been the right of signing on the sales and purchase and any other contracts in the name of the company and for its own purposes in the Real Estate Registration and Authentication Department, Official, governmental authorities, public and private business sectors in addition to signing on banking and credit facilities contracts and mortgages. Each of the said persons has the right to delegate any other person to do the said tasks partially or in full.

Rafeek Michel Shehata 4/10/1963 (Cairo-Egypt)(a Managing Director)

(D) 12

Samy Philip Totongy 2/5/1959 (Cairo - Egypt) (vice chairman, and a Managing Director)

Michel Raymond Michel Lakah 26/5/1968 (Cairo - Egypt) (vice chairman, and a Managing Director

Ramy Raymond Michel Lakah 10/11/1963 (Cairo - Egypt) (chairman, and a Managing Director)

Rafeek Michel Shehata 4/10/1963(Cairo-Egypt)(chairman, and Managing Director)

Hala Mohamed Foad Al-Fooly (Egypt)(A member of the board).

Wageeh Shokry Yonan (Egypt) (A member of the board).

Ameer Reda Abdel Messiah 29/8/1958) (A member of the board).

Sherif Nageeb Shaerawy (Egypt) (A member of the board).

Mona Mohamed Abdel Gawad) (A member of the board): her resignation accepted.

Amgad Zarif Ibrahim (A member of the board): his resignation accepted.

Government Eagle Seal (Stamp)

Name of Request or of Copy

Charges paid by Receipt # 2895 on 13/11/2006

Prepared on 3/12/2006

Secretary of the Commercial Registry Office (Signature)